

**Asanté Technologies, Inc.**  
**Education Price List**  
**Effective April 1, 2001**

<b>SWITCHES</b>	<b>Description</b>	<b>Asanté Part #</b>	<b>Retail</b>	<b>North American ESP*</b>	<b>Education</b>
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**10/100/1000 SWITCHES**

**IntraCore 8000**

IC8000	IntraCore 8000 24 port 10/100 Stackable Switch with 3 Switch Expansion Slots, 1 Stacking Slot and 1 MII Slot	99-00565-01	\$ 1,799	\$ 1,699	\$ 1,424
IC8000 8 10/100	IntraCore 8000 8 Port 10/100 Switch Expansion	99-00566-	\$ 749		\$ 564
IC8000 1 GBIC	IntraCore 8000 1 Port Gigabit Ethernet Expansion	99-00572-	\$ 799	\$ 699	\$ 598
IC8000 1 STACK	IntraCore 8000 1 Port Stacking Module with Stacking	99-00567-	\$ 449		\$ 338
IC8000 MATRIX	IntraCore 8000 3 Port Matrix Stacking Module	99-00573-	\$ 1,799		\$ 1,129
100FX MII	100BaseFX MII Module	99-00527-	\$ 395	\$ 299	\$ 268

**IntraCore 9000**

IC9000 48 Port Bundle RJ-45	IntraCore 9000 9 Slot Chassis 48 Port 10/100 Switch Bundle (RJ-45). Chassis with Network Management Module, Power Supply and 2 24 port 10/100 Switch	99-00558-01	\$ 6,999	\$ 6,499	\$ 5,649
IC9000 48 Port Bundle RJ-21	IntraCore 9000 9 Slot Chassis 48 Port 10/100 Switch Bundle (RJ-21). Chassis with Network Management Module, Power Supply and 2 24 port 10/100 Switch	99-00570-01	\$ 7,499	\$ 6,899	\$ 5,988
IC9000	IntraCore 9000 9 slot Chassis with Network Management and 1 Power Supply	99-00561-01	\$ 3,499	\$ 3,199	\$ 2,711
IC9000 PS	IntraCore 9000 Power Supply	99-00555-	\$ 2,899		\$ 1,581
IC9000 24RJ45	IntraCore 9000 24 Port 10/100 Switch Module (RJ 45)	99-00546-	\$ 1,999	\$ 1,799	\$ 1,547
IC9000 24RJ21	IntraCore 9000 24 Port 10/100 Switch Module (RJ 21)	99-00547-	\$ 2,499		\$ 1,920
IC9000 2GBIC	IntraCore 9000 2 Port Gigabit Ethernet Switch Module	99-00548-	\$ 1,999	\$ 1,499	\$ 1,355

**IntraCore 6524**

IC6524-2G	24 Port 10/100 Switch with 2 GBIC Slots	99-00607-	\$ 1,399	\$ 1,299	\$ 1,129
Bundle: IC6524-2G w/ GBIC 1000SX	24 Port 10/100 Switch with 2 GBIC Slots	99-00607-	\$ 1,599	\$ 1,499	\$ 1,355
<b>New</b> IC 65120-2G	IntraCore 65120-2G Gigabit switch with 10 10/100/1000 ports plus 2 GBIC interfaces	99-00640-01	\$ 5,999	\$ 5,799	5,005
<b>New</b> IC 65120-12G	IntraCore 65120-12G Gigabit switch with 12 GBIC	99-00646-	\$ 5,399	\$ 4,799	4,519

**Gigabit Ethernet GBIC Modules**

GBIC 1000SX	1000BaseSX GBIC Module	99-00549-	\$ 349	\$ 319	\$ 277
GBIC 1000LX	1000BaseLX GBIC Module	99-00550-	\$ 799	\$ 749	\$ 647

**FriendlyNET GX4 Series (1000BaseT, Copper)**

<b>New</b>	FriendlyNET GX4 Model 800GBIC	Gigabit Switch with 7 100/1000 Ports plus 1 GBIC slot	99-00626-01	\$ 1,999	\$ 1,899	\$ 1,807
<b>Pric</b>	FriendlyNET GX4 Model 400	4 Port 100/1000 Switch	99-00603-01	\$ 1,149	\$ 1,099	\$ 1,016
	FriendlyNET GX4 Model 224	24 Port 10/100 Switch with 2 100/1000 Ports	99-00606-01	\$ 1,499	\$ 1,399	\$ 1,355

**FrienlyNET Gigabit Cables**

FriendlyNET Gigabit Cable 5	5 meter (16.6 feet) Enhanced Category 5 cable	99-00611-01	\$ 20	\$ 15.99	\$ 15
FriendlyNET Gigabit Cable 10	10 meter (32.8 feet) Enhanced Category 5 cable	99-00612-01	\$ 30	\$ 23.99	\$ 22

**FriendlyNet 7000 Series (1000BaseSX, Fiber)**

FriendlyNet FS7108 Switch	8 10/100, 1 Gigabit fiber and MII slot	99-00521-01	\$ 849	\$ 779	\$ 733
FriendlyNet FS7016 Switch	16 10/100, 2 slots for expansion and MII slot	99-00524-01	\$ 899	\$ 819	\$ 763
FriendlyNet FS7116 Switch	16 10/100, 1 Gigabit fiber, 1 slot for expansion and MII	99-00522-01	\$ 1,499	\$ 1,329	\$ 1,242
FriendlyNet FS7124 Switch	24 10/100 ports, 1 Gigabit fiber port and MII slot	99-00523-01	\$ 1,699	\$ 1,599	\$ 1,468
FriendlyNet Gigabit Uplink Module	Gigabit fiber expansion module	99-00525-01	\$ 760	\$ 599	\$ 515
FriendlyNet 8-port 10/100 Module	8-port 10/100 switch expansion module	99-00526-01	\$ 400	\$ 299	\$ 271
100FX MII Module	100BaseFX Fiber (SC) MII Module for 7000 and NetStacker II series	99-00527-01	\$ 395	\$ 299	\$ 268

**10/100 SWITCHES**

**IntraSwitch 6200 Series**

10FL MII Module for IntraSwitch 6200	10Base-FL Fiber (ST) MII Module for IntraSwitch 6200	99-00497-07	\$ 295		\$ 200
100FX MII Module for IntraSwitch 6200 Series	100Base-FX Fiber (SC) MII Module for IntraSwitch 6200 Series	99-00496-07	\$ 395		\$ 268

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**IntraStack 6000 Series**

IntraStack 6014DSB Switch	Switch with 12 10/100TX switched auto-sensing ports, 2 MII slots for expansion	99-00434-07	\$ 949		\$ 790
IntraStack 6016DSE Switch	IntraStack expansion module with 16 10/100TX auto-sensing ports	99-00435-07	\$ 1,799		\$ 1,355
10FL MII Module for IntraStack 6000	10Base-FL Fiber (ST) MII Module for IntraStack 6216.	99-00456-07	\$ 295		\$ 200
10/100TX MII Module for IntraStack 6000 Series	10/100TX MII Module for IntraStack 6000 Series	99-00458-07	\$ 365		\$ 247
Asanté Switch Wall Mount Bracket Kit	Supports up to 3 Asanté rack-mountable 6014 switches	99-00486-07	\$ 79		\$ 55

**FriendlyNET 5000 Series**

FS5005	5 port 10/100 Switch	99-00600-01	\$ 109	\$ 82	\$ 75
FS5008	8 port 10/100 Switch	99-00601-01	\$ 135	\$ 99	\$ 90
FS5016	16 port 10/100 Switch	99-00642-01	\$ 225	\$ 205	\$ 186

**FriendlyNET 4000 Series**

<b>New</b>	FS4016P	16 port 10/100 switch, rack mountable	99-00541-01	\$ 389	\$ 349	\$ 333
<b>Pric</b>	FS4024P	24 port 10/100 switch, rack mountable	99-00542-01	\$ 479	\$ 439	\$ 417

**10BASE-T SWITCHES**

**IntraSwitch Series**

IntraSwitch 5324	Desktop switch 24 10Base-T ports and one fixed 10/100TX auto-sensing port	99-00429-07	\$ 1,199		\$ 959
IntraSwitch 5308FL	Switch 8 10Base-FL (ST) ports, one fixed 10/100 port (RJ45) & 2 MII expansion slots	99-00433-07	\$ 3,995		\$ 2,709
10FL MII Module for IntraSwitch	10Base-FL Fiber MII Module with ST connector for IntraSwitch 5324/5308FL	99-00439-07	\$ 295		\$ 200
10/100TX MII Module for IntraSwitch	10/100TX MII Module for IntraSwitch 5324	99-00430-07	\$ 365		\$ 247
100FX MII Module for IntraSwitch	100Base-FX Fiber (SC) MII Module for IntraSwitch	99-00431-07	\$ 395		\$ 268

**FriendlyNET 3208 10+100 Series**

FS3208	FriendlyNet 8+2 Switch , 32 MAC addresses 8 10 Mbps, plus 2 10/100 switched ports	99-00467-81	\$ 138		\$ 112
Rack-Mount Kit for FS3208	Rack-Mount Kit for FriendlyNet FS3208 Switch	99-00469-07	\$ 15		\$ 10

<b>INTERNET ROUTERS</b>	<b>Description</b>	<b>Asanté Part #</b>	<b>Retail</b>	<b>North American ESP*</b>	<b>Education</b>
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**Wireless Ethernet-to-Ethernet Routers for Cable/DSL Modems**

<b>New</b>	FriendlyNET Wireless Cable/DSL Router, FR3004AL	Router with 2 10/100 switched Ethernet ports and 1 PCMCIA port for connection to wireless adapter	99-00650-01	\$ 199	\$ 199	\$ 192
<b>New</b>	FriendlyNET Wireless Cable/DSL Router Kit, FR3004AL-1PCM	Router with 2 10/100 switched Ethernet ports with PCMCIA adapter for wireless connection (optional)	99-00659-01	\$ 379	\$ 349	\$ 338
<b>New</b>	FriendlyNet AeroLAN 11 Mbps PCMCIA AL1011-PC	Wireless (PCMCIA) Ethernet adapter for PC notebooks	99-00652-07	\$ 185	\$ 159	\$ 153

**Ethernet-to-Ethernet Routers for Cable/DSL Modems**

<b>New</b>	FriendlyNET Cable/DSL Router,	Router with 4 10/100 switched Ethernet ports and 1	99-00649-	\$ 169	\$ 159	\$ 147
	FriendlyNET Cable/DSL Router, FR3004LC	Router with 4 10/100 switched Ethernet ports, one parallel (LPT) port and one serial (COM) port for	99-00618-01	\$ 189	\$ 179	\$ 158

**Software Routers**

FriendlyShare Kit 104	4 user license with crossover cable for Mac OS	99-00591-01	\$ 39	\$ 29	\$ 25
FriendlyShare Kit 111	11 user license with crossover cable for Mac OS	99-00592-01	\$ 79	\$ 45	\$ 40

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<b>USB</b>	<b>Description</b>	<b>Asanté Part #</b>	<b>Retail</b>	<b>North American ESP*</b>	<b>Education</b>
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**USB HUBS**

FriendlyNET USB HUB-4	4-port USB hub with external power supply	99-00568-01	\$ 35	\$ 31	\$ 30
FriendlyNET USB HUB-4-G	4-port USB hub with external power supply - Graphite	99-00568-31	\$ 35	\$ 31	\$ 30
FriendlyNET USB HUB-4-V	4-port USB hub with external power supply - Grape	99-00568-41	\$ 35	\$ 31	\$ 30
FriendlyNET USB HUB-7	7-port USB hub with external power supply	99-00574-01	\$ 69	\$ 55	\$ 49
FriendlyNET Portable USB Hub-4	Portable, Self-powered 4-port USB Hub	99-00623-01	\$ 29	\$ 25	\$ 22

**USB ADAPTERS**

FriendlyNET USB-Para36 Adapter	Converter cable(Centronics connector for a parallel printer, and USB connector for PC host)	99-00578-01	\$ 45	\$ 35	\$ 28
FriendlyNET USB-Ethernet Adapter	USB bus-powered adapter with 1 upstream PC USB port (B-type), and an RJ-45 receptacle for attachment of a 10BASE-T Ethernet LAN link	99-00575-01	\$ 49	\$ 45	\$ 40

<b>HUBS</b>	<b>Description</b>	<b>Asanté Part #</b>	<b>Retail</b>	<b>North American ESP*</b>	<b>Education</b>
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**10/100 HUBS**

**NetStacker II Series**

NS2012	NetStacker II 12 port Stackable 10/100 Hub	99-00532-01	\$ 339	\$ 319	\$ 288
NS2024	NetStacker II 24 port Stackable 10/100 Hub	99-00533-01	\$ 499	\$ 469	\$ 424
NS2000M	Management module for 12 and 24 port units	99-00534-01	\$ 425		\$ 288
100FX MII Module	100Base-FX Fiber (SC) MII Module for FriendlyNet 7000 and NetStacker II series	99-00527-01	\$ 395		\$ 268

**FriendlyNet 300 Series 10/100 Unmanaged Hubs**

<b>New Price</b>	FH305	5 port 10/100 Hub	99-00598-01	\$ 109	\$ 75	\$ 71
	FH308	8 port 10/100 Hub	99-00599-01	\$ 119	\$ 95	\$ 86
	FH316	16 port 10/100 Hub	99-00639-01	\$ 189	\$ 175	\$ 147

**FriendlyNet 200 Series 10/100 Unmanaged Hubs**

FH2024P	24-port Dual-speed 10/100 Hub, Rack Mountable	99-00538-01	\$ 365	\$ 319	\$ 288
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**10BASE-T UNMANAGED HUBS**

**FriendlyNet 10BaseT Hubs**

FH10T5 - G	5-Port 10BaseT hub in graphite case	99-00613-01	\$ 35	\$ 33	\$ 31
FH10T8 - G	8 port 10BaseT hub and uplink port - graphite	99-00614-01	\$ 39	\$ 49	\$ 35
FH10T16	16 port 10BaseT hub with rack-mount kit	99-00482-81	\$ 129	\$ 109	\$ 101

**10BaseT Hubs**

10THUB/8	10BaseT Hub w/8 RJ45 ports, one AUI and one BNC	99-00279-01	\$ 65	\$ 55	\$ 51
10THUB/12	10BaseT Hub w/12 RJ45 ports, one AUI and one BNC	99-00280-01	\$ 99	\$ 87	\$ 79

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<b>ETHERNET ADAPTERS</b>	Description	Asanté Part #	Retail	North American ESP*	Education
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**GIGABIT ETHERNET CARDS**

FriendlyNET GigaNIX 1000TA	1000BaseT Gigabit Copper PCI Adapter for Mac OS 9, Linux and Windows	99-00645-07	\$ 259	\$ 249	\$ 214
FriendlyNET GigaNIX 1000TPC	1000BaseT Gigabit Copper PCI Adapter for Linux and Windows platforms only	99-00622-07	\$ 159	\$ 149	\$ 136
Asanté GigaNIC 1064SX PCI Card-Mac/	1000BaseSX Gigabit Fiber PCI Adapter for Mac and	99-00511-07	\$ 995	\$ 965	\$ 907

**10/100 CARDS**

**AsantéFAST 10/100 PCI for Mac & PC**

AsantéFAST 10/100 PCI Adapter	10/100 Fast Ethernet adapter supports Mac OS, Windows, NetWare	99-00590-07	\$ 49	\$ 42	\$ 40
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**AsantéFAST 10/100 PCI for PCs**

FriendlyNET PCI 595 Adapter	10/100 Fast Ethernet adapter for PC systems with Linux and Windows 95/98/NT/2000 drivers	99-00595-07	\$ 20	\$ 19	\$ 18
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**MACINTOSH II FAMILY NUBUS CARDS**

AsantéFAST 10/100 NuBus	10/100 Adapter for NuBus Macs; with NWay Auto-	99-00491-07	\$ 189	\$ 171	\$ 160
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**PC CARDS (PCMCIA)**

FriendlyNet 10/100 CardBus	10/100 CardBus Ethernet adapter for Macintosh & PC Notebooks	99-00656-07	\$ 79	\$ 75	\$ 67
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**10BASE-T CARDS**

**PC CARDS (PCMCIA)**

FriendlyNet 10T PCMCIA	PC Card (PCMCIA) Ethernet adapter for Macintosh & PC Notebooks, 10Base-T	99-00654-07	\$ 79	\$ 69	\$ 62
FriendlyNet 10T/TN PCMCIA	PC Card Ethernet adapter for Macintosh and PC Notebooks, 10Base-T and Thin	99-00653-07	\$ 85	\$ 79	\$ 78
<b>New</b> FriendlyNet AeroLAN 11 Mbps PCMCIA AL1011-PC	Wireless (PCMCIA) Ethernet adapter for PC notebooks	99-00652-07	\$ 185	\$ 159	\$ 153

**MACINTOSH COMMSLOT CARDS**

MacCon CS-10T	For Macs and Power Macs with a Communication Slot,	99-00373-07	\$ 80	\$ 69	\$ 63
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**MACINTOSH LC, LCII, LCIII, 475, 520, 550, 575, PERFORMA 400 SERIES, QUADRA 605 & COLOR CLASSIC (68020, 68030, 68040 PDS)**

MCiLC-10T	For Macs with LC PDS slots, 10BaseT, FPU socket	99-00219-07	\$ 79	\$ 71	\$ 67
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**TRANSCEIVERS**

**FRIENDLYNET AAUI TRANSCEIVERS**

FN10TA	10BaseT FriendlyNet Media Adapter	99-00168-07	\$ 31	\$ 29	\$ 27
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**Mini AUI Ethernet Transceivers**

AMAU-RJ45	10BaseT Transceiver	99-00120-07	\$ 89	\$ 65	\$ 60
AMAU-BNC	10Base2 Transceiver	99-00121-01	\$ 89	\$ 65	\$ 60

<b>ETHERNET TO LOCALTALK</b>	Description	Asanté Part #	Retail	North American ESP*	Education
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**ETHERNET TO LOCALTALK CONVERTERS**

MicroAP10T	Micro AsantéPrint, 10BaseT	99-00270-01	\$ 179	\$ 140	\$ 131
Micro AP3	Micro AsantéPrint, 10BaseT/BNC/AUI	99-00269-01	\$ 199	\$ 156	\$ 146
AsantéTalk	AsantéTalk 10BaseT (Ethernet to LocalTalk bridge)	99-00505-01	\$ 129	\$ 95	\$ 88